

## STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND FINANCIAL YEAR ENDED ON MARCH 31, 2020

(₹ in lacs except per share data)

| Sr. no. | Particulars   | Quarter ended   |                 |                 | Financial year ended |                 |
|---------|---|-----------------|-----------------|-----------------|----------------------|-----------------|
|         |   | 31-Mar-20       | 31-Dec-19       | 31-Mar-19       | 31-Mar-20            | 31-Mar-19       |
|         |   | (Audited)       | (Unaudited)     | (Audited)       | (Audited)            | (Audited)       |
| 1       | Revenue from operations   |                 |                 |                 |                      |                 |
|         | Interest income   | 423.09          | 424.57          | 174.23          | 1,535.08             | 509.64          |
|         | Fees and commission income  | 6.25            | 4.17            | 22.33           | 24.27                | 79.77           |
| 2       | Other income  | 0.24            | -               | 0.51            | 0.24                 | 0.51            |
| 3       | <b>Total revenue (1+2)</b>  | <b>429.58</b>   | <b>428.74</b>   | <b>197.07</b>   | <b>1,559.59</b>      | <b>589.92</b>   |
| 4       | Expenses  |                 |                 |                 |                      |                 |
|         | (a) Cost of materials consumed  | -               | -               | -               | -                    | -               |
|         | (b) Purchases of stock-in-trade   | -               | -               | -               | -                    | -               |
|         | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade               | -               | -               | -               | -                    | -               |
|         | (d) Employee benefit expenses   | 7.92            | 10.05           | 10.46           | 33.81                | 27.52           |
|         | (e) Finance costs   | 320.95          | 236.55          | 32.09           | 953.58               | 114.13          |
|         | (f) Depreciation and amortisation expense   | 1.17            | 1.19            | 1.74            | 4.74                 | 6.95            |
|         | (g) Fees and commission expense   | -               | -               | -               | -                    | -               |
|         | (h) Net loss on fair value changes  | -               | -               | -               | -                    | -               |
|         | (i) Net loss on derecognition of financial instruments under amortised cost category            | -               | -               | -               | -                    | -               |
|         | (j) Impairment on financial instruments   | -               | -               | -               | -                    | -               |
|         | <b>(g) Other expenses</b>   |                 |                 |                 |                      |                 |
|         | (i) Legal & professional fees   | 1.37            | 1.48            | 0.62            | 3.75                 | 1.86            |
|         | (ii) Annual subscription  | 0.11            | 0.11            | -               | 2.36                 | 3.28            |
|         | (iii) Listing fee   | -               | -               | -               | 3.00                 | 2.50            |
|         | (iv) Provisions & write-offs  | 9.31            | 0.08            | 23.76           | 27.21                | 23.76           |
|         | (v) Travelling expenses   | -               | -               | -               | -                    | 0.09            |
|         | (vi) Excise duty (refer note 9)   | -               | -               | -               | -                    | -               |
|         | (vii) Advertisement expenses  | 0.05            | 0.05            | 0.05            | 0.29                 | 0.49            |
|         | (viii) Other expenses   | 1.79            | 0.77            | 0.17            | 3.50                 | 5.49            |
|         | <b>Total other expenses</b>   | <b>12.63</b>    | <b>2.49</b>     | <b>24.60</b>    | <b>40.11</b>         | <b>37.47</b>    |
|         | <b>Total expenses</b>   | <b>342.67</b>   | <b>250.28</b>   | <b>68.89</b>    | <b>1,032.24</b>      | <b>186.07</b>   |
| 5       | <b>Profit before exceptional items and tax (3-4)</b>  | <b>86.91</b>    | <b>178.46</b>   | <b>128.18</b>   | <b>527.35</b>        | <b>403.85</b>   |
| 6       | Exceptional items   | -               | -               | -               | -                    | -               |
| 7       | <b>Profit before tax (5-6)</b>  | <b>86.91</b>    | <b>178.46</b>   | <b>128.18</b>   | <b>527.35</b>        | <b>403.85</b>   |
| 8       | Tax expenses  |                 |                 |                 |                      |                 |
|         | (i) Current tax   | 10.22           | 49.65           | 45.31           | 132.75               | 122.00          |
|         | (ii) Deferred tax   | 0.78            | (0.03)          | (0.14)          | 0.69                 | (0.56)          |
|         | <b>Total tax expenses</b>   | <b>11.00</b>    | <b>49.62</b>    | <b>45.17</b>    | <b>133.44</b>        | <b>121.44</b>   |
| 9       | <b>Net profit / (loss) for the period from continuing operations (7-8)</b>                      | <b>75.91</b>    | <b>128.84</b>   | <b>83.01</b>    | <b>393.91</b>        | <b>282.41</b>   |
| 10      | Profit / (loss) from discontinuing operations before tax  | -               | -               | -               | -                    | -               |
| 11      | Tax expenses of discontinuing operations  | -               | -               | -               | -                    | -               |
| 12      | <b>Net profit / (loss) from discontinuing operations after tax (10-11)</b>                      | <b>-</b>        | <b>-</b>        | <b>-</b>        | <b>-</b>             | <b>-</b>        |
| 13      | <b>Net profit / (loss) for the period (9+12)</b>  | <b>75.91</b>    | <b>128.84</b>   | <b>83.01</b>    | <b>393.91</b>        | <b>282.41</b>   |
| 14      | Other comprehensive income (OCI)  | -               | -               | -               | -                    | -               |
| 15      | <b>Total comprehensive income after tax (13+14)</b>   | <b>75.91</b>    | <b>128.84</b>   | <b>83.01</b>    | <b>393.91</b>        | <b>282.41</b>   |
| 16      | <b>Paid up equity share capital (face value of ₹ 10/- each)</b>                                 | <b>1,081.80</b> | <b>1,081.80</b> | <b>1,081.80</b> | <b>1,081.80</b>      | <b>1,081.80</b> |
| 17      | <b>Other equity / reserves excluding revaluation reserve</b>                                    |                 |                 |                 | <b>2,184.34</b>      | <b>1,920.85</b> |
| 18      | Earnings per share (before and after extra ordinary items) of ₹ 10/- per share (not annualized) |                 |                 |                 |                      |                 |
|         | Basic   | 0.70            | 1.19            | 0.77            | 3.64                 | 2.61            |
|         | Diluted   | 0.70            | 1.19            | 0.77            | 3.64                 | 2.61            |



## STATEMENT OF ASSETS AND LIABILITIES

(₹ in lacs)

| Sr.<br>no. | Particulars   | As at<br>31-Mar-20 | As at<br>31-Mar-19 |
|------------|---|--------------------|--------------------|
|            |   | (Audited)          | (Audited)          |
|            | <b>ASSETS</b>   |                    |                    |
| <b>1</b>   | <b>Financial asset</b>  |                    |                    |
|            | Cash and cash equivalents   | 2.14               | 2.49               |
|            | Bank balance other than above   | 428.36             | 371.15             |
|            | Derivative financial instruments  | -                  | -                  |
|            | Receivables   |                    |                    |
|            | (i) Trade receivables   | -                  | -                  |
|            | (ii) Other receivables  | -                  | -                  |
|            | Loans   | 19,907.06          | 9,482.75           |
|            | Investments   | -                  | -                  |
|            | Other financial assets  | 5.27               | 2.52               |
|            | <b>Total financial assets</b>   | <b>20,342.83</b>   | <b>9,858.91</b>    |
| <b>2</b>   | <b>Non-financial asset</b>  |                    |                    |
|            | Inventories   | -                  | -                  |
|            | Current tax assets (net)  | 246.47             | 174.21             |
|            | Deferred tax assets (net)   | 3.54               | 4.22               |
|            | Investment property   | -                  | -                  |
|            | Biological assets other than bearer plants  | -                  | -                  |
|            | Property, plant and equipment   | 10.59              | 15.33              |
|            | Capital work-in-progress  | -                  | -                  |
|            | Intangible assets under development   | -                  | -                  |
|            | Goodwill  | -                  | -                  |
|            | Other intangible assets   | 0.03               | 0.03               |
|            | Other non-financial assets (to be specified)  |                    |                    |
|            | (i) Advances to employees   | 3.33               | 2.12               |
|            | (ii) Prepaid expenses   | 1.41               | 2.57               |
|            | <b>Total non-financial assets</b>   | <b>265.37</b>      | <b>198.48</b>      |
|            | <b>TOTAL ASSETS</b>   | <b>20,608.20</b>   | <b>10,057.39</b>   |
|            | <b>EQUITY &amp; LIABILITIES</b>   |                    |                    |
| <b>1</b>   | <b>Equity</b>   |                    |                    |
|            | Equity share capital  | 1,081.80           | 1,081.80           |
|            | Other equity  | 2,184.34           | 1,920.85           |
|            | <b>Total equity</b>   | <b>3,266.14</b>    | <b>3,002.65</b>    |
| <b>2</b>   | <b>Liabilities</b>  |                    |                    |
| <b>2.1</b> | <b>Financial liabilities</b>  |                    |                    |
|            | Derivative financial instruments  | -                  | -                  |
|            | <b>Payables</b>   |                    |                    |
|            | (I) <b>Trade payables</b>   |                    |                    |
|            | (i) total outstanding dues of micro enterprises and small enterprises                       | -                  | -                  |
|            | (ii) total outstanding dues of creditors other than micro enterprises and small enterprises | 0.88               | 1.88               |
|            | (II) <b>Other payables</b>  |                    |                    |
|            | (i) total outstanding dues of micro enterprises and small enterprises                       | -                  | -                  |
|            | (ii) total outstanding dues of creditors other than micro enterprises and small enterprises | -                  | -                  |
|            | Debt securities   | -                  | -                  |
|            | Borrowings (other than debt securities)   | 16,999.88          | 6,831.17           |
|            | Deposits  | -                  | -                  |
|            | Subordinated liabilities  | -                  | -                  |
|            | Other financial liabilities   | 7.96               | 10.04              |
|            | <b>Total financial liabilities</b>  | <b>17,008.72</b>   | <b>6,843.09</b>    |
| <b>2.2</b> | <b>Non-financial liabilities</b>  |                    |                    |
|            | Current tax liabilities (net)   | -                  | -                  |
|            | Provisions  | 238.43             | 200.47             |
|            | Deferred tax liabilities (net)  | -                  | -                  |
|            | Other non-financial liabilities   | 94.91              | 11.18              |
|            | <b>Total non-financial liabilities</b>  | <b>333.34</b>      | <b>211.65</b>      |
|            | <b>Total liabilities</b>  | <b>17,342.06</b>   | <b>7,054.74</b>    |
|            | <b>TOTAL EQUITY &amp; LIABILITIES</b>   | <b>20,608.20</b>   | <b>10,057.39</b>   |





## CASH FLOW STATEMENT FOR THE FINANCIAL YEAR ENDED ON MARCH 31, 2020

(₹ in lacs)

| Sr. no. | Particulars   | As at       | As at      |
|---------|---|-------------|------------|
|         |   | 31-Mar-20   | 31-Mar-19  |
|         |   | (Audited)   | (Audited)  |
| A.      | Cash flow from the operating activities                         |             |            |
|         | Net profit before tax   | 527.35      | 403.86     |
|         | Add: adjustments for:   |             |            |
|         | Depreciation and amortization                                   | 4.74        | 6.95       |
|         | Operating profit before working capital changes                 | 532.09      | 410.81     |
|         | Changes in working capital                                      |             |            |
|         | Adjustments for (increase) / decrease in operating assets:      |             |            |
|         | Loans and advances  | (10,424.31) | (5,525.15) |
|         | Other financial and non-financial assets                        | (75.07)     | 19.31      |
|         | Adjustments for (increase) / decrease in operating liabilities: |             |            |
|         | Proceeds from borrowings  | 10,168.71   | 5,222.47   |
|         | Other financial and non-financial liabilities                   | 80.65       | (2.99)     |
|         | Provisions  | 37.96       | 29.76      |
|         | Total change in working capital                                 | (212.06)    | (256.60)   |
|         | Cash generated from / (used in) operations                      | 320.03      | 154.21     |
|         | Income tax paid (net)   | 132.75      | 122.00     |
|         | Cash flow from / (used in) operating activities (A)             | 187.28      | 32.21      |
| B.      | Cash flow from investing activities                             |             |            |
|         | Inflows   | -           | -          |
|         | Out flows   | -           | -          |
|         | Cash flow (used in) investing activities (B)                    | -           | -          |
| C.      | Cash flow from financing activities                             |             |            |
|         | Dividends paid including dividend distribution tax              | (130.42)    | (117.18)   |
|         | Cash flow from / (used in) financing activities (C)             | (130.42)    | (117.18)   |
|         | Net decrease / increase in cash & cash equivalents (A+B+C)      | 56.86       | (84.97)    |
|         | Cash and cash equivalents at the beginning of the year          | 373.64      | 458.61     |
|         | Cash & cash equivalents (closing balance)                       | 430.50      | 373.64     |

## Notes:

- The company is engaged in a single segment of finance and therefore there are no separate reportable segments as per the accounting standard 17 i.e. "segment reporting".
- The audited standalone financial results of the company have been prepared in accordance with Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 (the 'Act'). The company has adopted Ind AS from April 1, 2019 with effective transition date of April 1, 2018 and accordingly, these financial results together with the results for the comparative reporting period have been prepared in accordance with the recognition and measurement principles as laid down in Ind AS 34 – Interim financial reporting, prescribed under section 133 of the Act and the other accounting principles generally accepted in India.
- The financial results and other financial information for the quarter and financial year ended March 31, 2019 have been reviewed and have been presented based on the information compiled by the management after making necessary adjustments to give a true and fair view of the results in accordance with Ind AS.
- The above financial results have been reviewed and recommended by the audit committee and approved and taken on record by the board of directors in their meetings held on Monday, June 29, 2020.
- As required by Ind AS 101, the profit reconciliation between the figures previously reported under previous Indian GAAP and restated as per Ind AS is as under:

Reconciliation of net profit for the corresponding quarter ended on March 31, 2019 between previous Indian GAAP and Ind AS is as under:

(₹ in lacs)

| Description  | Corresponding 3 months ended on March 31, 2019 in the previous year |
|--|---|
| Profit after tax as reported under previous GAAP   | 83.01   |
| Adjustments resulting in increase / (decrease) in other comprehensive income (no adjustments for the period) | -   |
| Total adjustments  | -   |
| Total comprehensive income as reported under Ind AS  | 83.01   |

Reconciliation of equity between previous Indian GAAP and Ind AS is as under:

(₹ in lacs)

| Description  | As at March 31, 2019 |
|--|----------------------|
| Equity as per previous GAAP  | 1,790.43             |
| Adjustments to restate to Ind AS :   |                      |
| Add: Difference in outstanding balance of surplus in the statement of profit and loss at the beginning of the year | 117.18               |
| Add: Difference in proposed dividend and tax thereon   | 13.24                |
| Equity as per Ind AS   | 1,920.85             |



6. The managing director and chief financial officer certificate in respect of the above results in terms of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been placed before the board of directors.
7. Figures for the previous periods are re-classified / re-arranged / re-grouped, wherever necessary, to correspond with the current period's classification / disclosure.
8. The figures of the last quarter are the balancing figures between audited figures in respect of full financial year ended on March 31, 2020 and the published year to date figures upto third quarter of the current financial year.
9. The company does not have any exceptional or extra-ordinary item to report for the above periods and the company being an NBFC, excise duty related provisions are not applicable to it.
10. The board has recommended a final dividend of ₹ 1.25 (i.e. 12.50%) per equity share of ₹ 10/- (rupees ten only) each for the financial year ended on March 31, 2020. Payment of the same is subject to the approval of shareholders in their ensuing annual general meeting.
11. Impact of COVID-19: The company deals in single business segment of providing loan against securities and IPO funding. As such, it didn't face any material impact on its business operations since Indian stock markets were remained open and functioned in usual manner. Due to overall lack luster primary market, it did not create any impact on pre or post COVID-19 for IPO funding. No customers of the company have demanded for any moratorium and accordingly the company continues to avail benefit of interest on loans and advances already granted, during lockdown period and accordingly the company doesn't see any major impact on its profitability, liquidity and resources. Moreover, the company has adopted work from home policy in accordance with applicable governmental and regulator's guidelines and accordingly no operations of the company were required to be shut down for any period. The company shall keep on updating the stock exchange if there is any change or material impact on its business operations due to COVID keeping in mind the principles governing disclosures and obligations of a listed entity.
12. The board of directors of the company at its meeting held today i.e. on Monday, June 29, 2020, has appointed Mr. Sharvil Suthar (a practicing company secretary by profession) as an additional non-executive independent director of the company. Also, the company being an RBI registered NBFC - loan company, it has proceeded with obtaining prior written approval of RBI, Ahmedabad for appointment of an executive director on the board of the company as per applicable norms, which is awaited.

On behalf of board of directors,  
For KIFS Financial Services Limited



*Rajesh P. Khandwala*

Rajesh P. Khandwala  
(Managing Director)  
(DIN: 00477673)

Ahmedabad, June 29, 2020





**BIMAL SHAH ASSOCIATES**  
CHARTERED ACCOUNTANTS

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**INDEPENDENT AUDITOR'S REPORT**

To,  
The Board of Directors,  
KIFS Financial Services Limited,  
B-81, Pariseema Complex, C. G. Road, Ellisbridge,  
Ahmedabad – 380006, Gujarat, India.

**Report on the audit of the standalone financial results**

**Opinion**

We have audited the accompanying standalone quarterly financial results of KIFS Financial Services Limited (the company) for the quarter ended on March 31, 2020 and the year to date results for the period from April 1, 2019 to March 31, 2020, attached herewith, being submitted by the company pursuant to the requirement of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("listing regulations").

In our opinion and to the best of our information and according to the explanations given to us these standalone financial results:

- i. are presented in accordance with the requirements of regulation 33 of the listing regulations in this regard; and
- ii. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards and other accounting principles generally accepted in India of the net profit/loss and other comprehensive income and other financial information for the quarter ended on March 31, 2020 as well as the year to date results for the period from April 1, 2019 to March 31, 2020.

**Basis for opinion**

We conducted our audit in accordance with the standards on auditing (SAs) specified under section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the standalone financial results section of our report. We are independent of the company in accordance with the code of ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Companies Act, 2013 and the rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the code of ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





## **Management's responsibilities for the standalone financial results**

These quarterly financial results as well as the year to date standalone financial results have been prepared on the basis of the interim financial statements. The company's board of directors are responsible for the preparation of these financial results that give a true and fair view of the net profit/loss and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian accounting standard 34, 'interim financial reporting' prescribed under section 133 of the Act read with relevant rules issued there under and other accounting principles generally accepted in India and in compliance with regulation 33 of the listing regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial results, the board of directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The board of directors are also responsible for overseeing the company's financial reporting process.

## **Auditor's responsibilities for the audit of the standalone financial results**

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;





- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board of directors.
- conclude on the appropriateness of the board of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



**For, M/s. Bimal Shah Associates,  
Chartered accountants  
Firm registration no.: 101505W**

**Bimal Arvindbhai Shah  
(Proprietor)**

**Membership no.: 042372  
Ahmedabad, June 29, 2020  
UDIN : 20042372AAAAAO2531**